

Top 3 Vendors, Worldwide Integrated Infrastructure, Q3 2014 (Revenues are in Millions)

Vendor	3Q14 Revenue	3Q14 Market Share	3Q13 Revenue	3Q13 Market Share	3Q14/3Q13 Revenue Growth
1. VCE	\$390.4	25.5%	\$267.9	24.9%	45.7%
2. Cisco/NetApp	\$305.3	20.0%	\$231.0	21.5%	32.2%
3. HP	\$274.9	18.0%	\$73.6	6.8%	273.3%
All Others	\$557.5	36.5%	\$502.7	46.7%	10.9%
Total Factory Value	\$1,528.2	100%	\$1,075.2	100%	42.1%

Source: IDC Worldwide Integrated Infrastructure & Platforms Tracker, December 18, 2014