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Orga Systems and Gfi Informatique announce global partnership

Alliance to provide CSPs with end-to-end convergent solutions

Paderborn (Germany), 04 June 2014 – Orga Systems, a leading software vendor for real-time charging and billing solutions, with an international customer base in the telecommunications, utilities and automotive markets, and Gfi Informatique, a major player in value-added IT services and software in Europe, with a dedicated business unit in IT and telecommunication solutions, jointly announce the agreement between the two companies to offer innovative end-to-end solutions to global Communications Service Providers (CSPs) based on Orga Systems' GOLD Convergent Charging and Billing (GOLD CCB). Both companies aim to further intensify their partnership to bring exceptional technology value to the market.

True end-to-end convergence

Gfi's and Orga Systems' combined strength is their extensive business processes knowledge and their ability to secure integration and migration projects alike. By pairing the expertise gained in the area of prepaid and postpaid, both companies are able to offer an end-to-end convergent solution that provides a powerful rating and charging engine for all voice and data services, all payment methods and all customer groups. Moreover, a robust provisioning system, flexible product catalog and order management, advanced billing and comprehensive CRM enable CSPs to successfully stand out in an increasingly competitive global market and monetize innovative services. In an initial step towards the goal to expand the market focus globally, the partnership will be targeting Europe, Africa and the Middle East.

"This partnership confirms Gfi's presence in the telecommunication sector and its strategy to select leading ISV partners. Our partners represent an essential link in the value chain that we offer to our clients, helping us to create innovative solutions both in terms of technology and of business processes. Together, Orga Systems' software and Gfi's services will enable the telecom service providers to support the business challenges according to the market evolution," says Vincent Rouaix, CEO of GFI Informatique.

"Orga Systems is always looking for the best partners to complement its product portfolio so we are extremely pleased to announce the partnership with Gfi, a leading player from within the industry. This approach is a key enabler for us to offer significant value to the industry and cutting-edge solutions to our customers.

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We are excited about the new alliance between our companies and are looking forward to turning BSS transformation projects into reality,” says Wolfgang Kroh, CEO of Orga Systems.

About Gfi Informatique

Gfi Informatique is a major player in value-added IT services and software in Europe, and occupies a strategic position in its differentiated approach to global firms and niche entities. With its multi-specialist profile, the Group serves its clients with a unique combination of proximity, sector organisation and industrial-quality solutions. The Group has around 10,000 employees and generated revenue of €743 million in 2013.

Gfi Informatique is listed on the Paris Euronext, NYSE Euronext (Compartment B) - ISIN Code: FR0004038099.

www.gfi.fr

About Orga Systems

Orga Systems is a leading software vendor for real-time products, with an international customer base in the telecommunications, utilities and automotive markets. For more than two decades, Orga Systems has been serving customers around the globe enabling them to quickly launch and monetize innovative offerings. With Orga Systems’ unified order and revenue management solutions, service providers benefit from a catalog-driven BSS for charging and billing, embedded policy and customer order management. It is designed to enhance service providers’ capabilities to actively drive a new agenda for launching, selling, delivering and monetizing products faster and at lower TCO. Best-in-class consulting and implementation services guarantee immediate Return on Invest.

www.orga-systems.com

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