Top 5 Vendors, Worldwide PC Shipments, First Quarter 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	1Q13 Shipments	1Q13 Market Share	1Q12 Shipments	1Q12 Market Share	1Q13/1Q12 Growth
1. HP	11,997	15.7%	15,726	17.7%	-23.7%
2. Lenovo	11,700	15.3%	11,705	13.2%	0.0%
3. Dell	9,010	11.8%	10,110	11.4%	-10.9%
4. Acer Group	6,150	8.1%	8,952	10.1%	-31.3%
5. ASUS	4,363	5.7%	5,401	6.1%	-19.2%
Others	33,075	43.4%	36,739	41.5%	-10.0%
Total	76,294	100.0%	88,635	100.0%	-13.9%

Source: IDC Worldwide Quarterly PC Tracker, April 10, 2013

Table notes follow the last table.

<u>iCharts</u> (http://www.icharts.net/chartchannel/worldwide-pc-market-yoy-growth-rates-1q-2013\_m3bwylfc)

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Top 5 Vendors, United States PC Shipments, First Quarter 2013 (Preliminary) (Units Shipments are in thousands)

Vendor	1Q13 Shipments	1Q13 Market Share	1Q12 Shipments	1Q12 Market Share	1Q13/1Q12 Growth
1. HP	3,570	25.1%	4,632	28.5%	-22.9%
2. Dell	3,074	21.7%	3,590	22.1%	-14.4%
3. Apple	1,418	10.0%	1,533	9.4%	-7.5%
4. Toshiba	1,279	9.0%	1,349	8.3%	-5.2%
5. Lenovo	1,274	9.0%	1,127	6.9%	13.0%
Others	3,581	25.2%	4,022	24.7%	-11.0%
Total	14,197	100.0%	16,255	100.0%	-12.7%

Source: IDC Worldwide Quarterly PC Tracker, April 10, 2013

## **Table Notes:**

- Some IDC estimates prior to financial earnings reports.
- Shipments include shipments to distribution channels or end users. OEM sales are counted under the vendor/brand under which they are sold.
- PCs include Desktops, Portables, Mini Notebooks, and Workstations and do not include handhelds, x86 Servers and Tablets (i.e. iPad and Android-based Tablets with detachable keyboards). Data for all vendors are reported for calendar periods