

Top 5 Vendors, Western European Security Appliance Market Factory Revenue (\$M), 3Q09					
Vendor	3Q08 Revenue	3Q08 Market Share	3Q09 Revenue	3Q09 Market Share	Growth 3Q09/3Q08
Cisco	\$138.76	30.8%	\$78.37	20.8%	-43.5%
Juniper	\$35.63	7.9%	\$29.10	7.7%	-18.3%
McAfee	\$13.28	2.9%	\$20.44	5.4%	54.0%
Fortinet	\$15.43	3.4%	\$16.41	4.3%	6.3%
Secure Computing	\$11.26	2.5%	\$12.45	3.3%	10.6%
Others	236.06\$	52.5%	220.67\$	58.5%	-6.5%
Total market	\$450.42	100%	\$377.44	100%	-16.2%
Source: IDC, 2009					