

Top 3 Vendors, EMEA Integrated Infrastructure Systems, 2Q14 (\$M)

Vendor

VCE	\$76.57	20.78%	\$70.64	32.25%	8.40%
Cisco/NetApp	\$75.64	20.52%	\$55.04	25.13%	37.42%
HP	\$69.42	18.84%	\$26.01	11.88%	166.85%
Others	\$146.92	39.86%	\$67.36	30.75%	118.11%
Total	\$368.54	100.00%	\$219.05	100.00%	68.24%

Source: IDC, EMEA Quarterly Integrated Infrastructure and Platforms Tracker, September 29, 2014

Top 3 Vendors, EMEA Integrated Platforms, 2Q14 (\$M)

Vendor

Oracle	\$174.67	62.27%	\$130.50	62.08%	33.85%
IBM	\$26.73	9.53%	\$21.58	10.27%	23.85%
HP	\$9.93	3.54%	\$3.78	1.80%	163.03%
Others	\$69.16	24.66%	\$54.37	25.86%	27.21%
Total	\$280.50	100.00%	\$210.22	100.00%	33.43%

Source: IDC, EMEA Quarterly Integrated Infrastructure and Platforms Tracker, September 29, 2014