

FINANCIAL HIGHLIGHTS – Third Quarter 2010

| € million, unless otherwise stated | Third Quarter 2010 ¹⁾ | | | | | | |
|---|----------------------------------|---------|----------|------------------------|---------|----------|-------------------------------------|
| | IFRS | | | Non-IFRS ²⁾ | | | |
| | Q3 2010 | Q3 2009 | % change | Q3 2010 | Q3 2009 | % change | % change const. curr. ³⁾ |
| Software revenue | 656 | 525 | 25% | 656 | 525 | 25% | 15% |
| Software and software-related service revenue | 2,316 | 1,937 | 20% | 2,352 | 1,937 | 21% | 13% |
| Total revenue | 3,003 | 2,508 | 20% | 3,039 | 2,508 | 21% | 13% |
| Total operating expenses | -2,287 | -1,889 | 21% | -2,157 | -1,821 | 18% | 11% |
| - thereof restructuring | 2 | -10 | <-100% | -1 | -11 | -91% | |
| Operating profit | 716 | 619 | 16% | 883 | 687 | 29% | 16% |
| Operating margin (%) | 23.8 | 24.7 | -0.9pp | 29.1 | 27.4 | 1.7pp | 0.8pp |
| Profit after tax | 501 | 447 | 12% | 605 | 499 | 21% | |
| Basic earnings per share (€) | 0.42 | 0.38 | 11% | 0.51 | 0.42 | 21% | |

1) All figures are preliminary and unaudited.

2) Adjustments in the revenue line items are for the support revenue that would have been recognized had the acquired entities remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules. Adjustments in the operating expense line items are for acquisition-related charges and discontinued activities.

3) Constant currency revenue and operating income figures are calculated by translating revenue and operating income of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's Non-IFRS constant currency numbers with the Non-IFRS number of the previous year's respective period.

Third quarter and year to date 2010 revenue, profit and cash flow figures include the revenue, profits and cash flows from Sybase for the period since the acquisition (July 26, 2010). The comparative prior year numbers do not include any Sybase revenues, profits or cash flows .

FINANCIAL HIGHLIGHTS – Nine Months 2010

| € million, unless otherwise stated | Nine Months 2010 ¹⁾ | | | | | | |
|---|--------------------------------|---------|----------|------------------------|---------|----------|-------------------------------------|
| | IFRS | | | Non-IFRS ²⁾ | | | |
| | 9M 2010 | 9M 2009 | % change | 9M 2010 | 9M 2009 | % change | % change const. curr. ³⁾ |
| Software revenue | 1,757 | 1,487 | 18% | 1,757 | 1,487 | 18% | 9% |
| Software and software-related service revenue | 6,521 | 5,632 | 16% | 6,557 | 5,643 | 16% | 10% |
| Total revenue | 8,406 | 7,482 | 12% | 8,442 | 7,493 | 13% | 7% |
| Total operating expenses | -6,359 | -5,915 | 8% | -6,108 | -5,700 | 7% | 3% |
| - thereof restructuring | 1 | -193 | <-100% | -2 | -188 | -99% | |
| Operating profit | 2,047 | 1,567 | 31% | 2,334 | 1,792 | 30% | 19% |
| Operating margin (%) | 24.4 | 20.9 | 3.5pp | 27.6 | 23.9 | 3.7pp | 2.7pp |
| Profit after tax | 1,379 | 1,069 | 29% | 1,591 | 1,239 | 28% | |
| Basic earnings per share (€) | 1.16 | 0.90 | 29% | 1.34 | 1.04 | 29% | |

1) All figures are preliminary and unaudited.

2) Adjustments in the revenue line items are for the support revenue that would have been recognized had the acquired entities remained stand-alone entities but that SAP is not permitted to recognize as revenue under IFRS as a result of business combination accounting rules. Adjustments in the operating expense line items are for acquisition-related charges and discontinued activities.

3) Constant currency revenue and operating income figures are calculated by translating revenue and operating income of the current period using the average exchange rates from the previous year's respective period instead of the current period. Constant currency period-over-period changes are calculated by comparing the current year's Non-IFRS constant currency numbers with the Non-IFRS number of the previous year's respective period.

Third quarter and year to date 2010 revenue, profit and cash flow figures include the revenue, profits and cash flows from Sybase for the period since the acquisition (July 26, 2010). The comparative prior year numbers do not include any Sybase revenues, profits or cash flows.