

PRESS RELEASE

CeBIT 2010: Software AG & Siemens to support the UK Government's 26 million home "smart meter" upgrade program

- Software AG, Siemens, ElectraLink and eMeter are partnering in the UK to provide the communications gateway needed to support "smart metering"
- A demonstration system is already available and could bring forward the timeline for the introduction and benefits of smart metering in the UK
- Smart meters would help reduce the 10% of power lost in Europe and the USA annually
- Smart meters and the central communications model will also facilitate the market in developing innovative energy management products and services to enable consumers to reduce their energy demand
- In the UK alone savings are estimated at £4 billion for consumers and £6 billion for energy companies
- Smart meters and a smart grid are base technologies for green IT with a real and measurable global impact

Darmstadt, Germany - 23.02.2010 - Software AG, a global leader in business infrastructure software, announced that they are partnering with Siemens to support the UK Government's "smart grid" and "smart metering" initiatives. The UK Government has set a target date of 2020 for installing a smart meter in over 26 million homes country-wide. Siemens and Software AG have developed a demonstration with partners Electralink and eMeter to show how a central communications gateway can provide access to, and control of, smart meters. Power providers can use ElecraLink's interim solution for Smart Interoperability Portal™ and avail of the functionality of smart meters immediately, bringing forward the timeline for a full national roll-out. Smart meters are fundamental to supporting a national "smart grid" and tackling the annual loss of 10% of electricity production to theft and technical problems in both Europe and the USA. Smart grids would provide a measurable and sustainable contribution to global green IT initiatives, saving an estimated \$227 billion over the next 40 years in the USA alone.

The ElectraLink Smart Metering Interoperability Portal (SMIP) concept was proposed in 2008 to provide a solution to the challenge of smart metering in the highly deregulated UK market. The complexities of a national roll-out mean that it will be several years before a new model to support smart meters can be realized. By providing an interim service that supports access to the functionality of smart meters, before any mandated solution is launched, Software AG, Siemens and their partners have bridged that gap.

Kevin Tutton, UK Director of Siemens Metering Services says "Siemens is delighted to be leading the way on realizing the benefits of smart metering by bringing key players together to provide a solution which will enable the industry to move forward positively through a period of significant change."

Jim Shaw, Energy and Utilities Specialist at Software AG: "Software AG is pleased to be enabling this innovation which is fuelling the introduction of smart meter technology to the UK utility market. We have successfully implemented smart metering projects from Australia to the USA and can now bring

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this experience to this partnership, minimizing risk and enabling consumers to more quickly reap the benefits of smart metering.”

The partners appreciate that all suppliers and market participants have very different requirements and vision for the future when it comes to building a smart metering platform and that a supplier/market participant will have invested heavily in their existing technology platform and operational processes. This is why the Siemens’ hosted EnergyIP™ MDM (Meter Data Management) service and the SmIP platform enables a service led SOA platform to deliver incremental value whilst minimizing risk and costs to energy suppliers.

Software AG, Siemens and partners can provide a number of integration patterns & technologies to integrate with the energy suppliers’ platforms as a either hosted model or partially hosted model on-site where this is appropriate to align market participant standards and policies. This model is flexible but also structured in a way to ensure it allows existing technology platform investment to be maintained whilst enabling integration with the Smart Metering World now.

For further information on smart metering see our CeBIT press program at:

http://www.softwareag.com/corporate/Press/calendar/Cebit_2010.asp

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*eMeter is a global MDM software company with installations in N.America, Europe and Asia Pacific.

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Software AG is the global leader in Business Process Excellence. Our 40 years of innovation include the invention of the first high-performance transactional database, Adabas; the first business process analysis platform, ARIS; and the first [B2B](#) server and [SOA](#)-based integration platform, webMethods.

We are unique in offering the world’s only end-to-end - and easiest to use - [business process management \(BPM\)](#) solutions, with the lowest Total-Cost-of-Ownership. Our industry-leading brands, ARIS, webMethods, Adabas, Natural and IDS Scheer Consulting, represent a unique portfolio for: process strategy, design, integration and control; SOA-based integration and data management; process-driven SAP implementation; and strategic process consulting and services.

Software AG had revenues of € 847 million (IFRS, unaudited) in 2009 and has more than 6,000 employees serving 10,000 enterprise and public institution customers across 70 countries. Our comprehensive software and services solutions allow companies to continuously achieve their business results faster. The company is headquartered in Germany and listed on the Frankfurt Stock Exchange (TecDAX, ISIN DE 0003304002 / SOW).

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