



Jenoptik at a glance:
Key figures 2011 and 2010 as well as Q4/2011 and Q4/2010

(Figures in million euros)	2011	2010**	+/- in %	Q4/2011	Q4/2010	+/- in %
Sales	543.3	478.8	13.5	159.4	132.6	20.2
Lasers & Optical Systems	217.1	188.9	14.9	57.9	51.6	12.2
Metrology	140.1	113.8	32.1	46.6	30.4	53.3
Defense & Civil Systems	183.3	173.9	5.4	52.8	48.5	8.9
Others*	2.8	2.2	27.3	2.1	2.1	0.0
EBIT	49.2	29.0	69.7	14.3	8.8	62.5
Lasers & Optical Systems	29.2	13.3	119.5	4.4	2.6	69.2
Metrology	12.0	8.6	39.5	5.8	4.7	23.4
Defense & Civil Systems	11.6	8.6	34.9	5.8	3.2	81.3
Others*	-3.6	-1.5	-	-1.8	-1.7	-
Earnings after tax***	34.1	9.0	278.9	12.7	-0.6	-
Free cash flow (before income taxes)	44.0	31.6	39.2	19.9	21.4	-7.0
Order intake	647.9	534.6	21.2	134.2	123.7	8.5
Lasers & Optical Systems	224.4	230.2	-2.5	57.5	56.3	2.1
Metrology	166.7	137.0	21.7	34.2	32.6	4.9
Defense & Civil Systems	254.5	163.7	55.5	39.5	32.6	21.2
Others*	2.3	3.7	-37.8	3.1	2.2	40.9

	Dec 31, 2011	Dec 31, 2010	+/- in %
Order backlog	448.5	355.4	26.2
Lasers & Optical Systems	101.3	98.8	2.5
Metrology	69.0	45.1	53.0
Defense & Civil Systems	279.9	212.6	31.7
Others*	-1.7	-1.1	-54.5
Employees (as at Dec 31 incl. trainees)	3,117	2,951	5.6
Lasers & Optical Systems	1,296	1,234	5.0
Metrology	719	632	13.8
Defense & Civil Systems	924	931	-0.8
Others*	178	154	15.6

*) Others include holding, real-estate, consolidation.

**) Figures of the previous year are those of the continuing business divisions.

***) Includes on-off effects resulting from deferred taxes.

Jena, March 23, 2012