

Top 5 EMEA Server Vendors 4Q07 (Revenue in Millions)					
Vendor	4Q06 Factory Revenue	4Q06 Market Share	4Q07 Factory Revenue	4Q07 Market Share	4Q07/4Q06 Growth
IBM	\$1,974	37.4%	\$1,966	36.0%	-0.4%
Hewlett-Packard	\$1,631	30.9%	\$1,752	32.1%	7.4%
Sun Microsystems	\$554	10.5%	\$586	10.7%	5.7%
Dell	\$380	7.2%	\$425	7.8%	11.9%
Fujitsu Siemens	\$357	6.8%	\$340	6.2%	-4.9%
Others	\$378	7.1%	\$394	7.2%	4.3%
Total market	\$5,274	100.0%	\$5,463	100.0%	3.5%
Source: IDC, 2008					

Top 5 EMEA Server Vendors 2007 (Revenue in Millions)					
Vendor	2006 Factory Revenue	2006 Market Share	2007 Factory Revenue	2007 Market Share	2007/2006 Growth
Hewlett-Packard	\$5,412	32%	\$6,078	34.0%	12.3%
IBM	\$5,604	33.1%	\$5,580	31.2%	-0.4%
Sun Microsystems	\$1,985	11.7%	\$2,092	11.7%	5.4%
Dell	\$1,309	7.7%	\$1,508	8.4%	15.3%
Fujitsu Siemens	\$1,261	7.2%	\$1,283	7.5%	1.8%
Others	\$1,342	7.9%	\$1,323	7.4%	-1.5%
Total market	\$16,912	100.0%	\$17,863	100.0%	5.6%
Source: IDC, 2008					